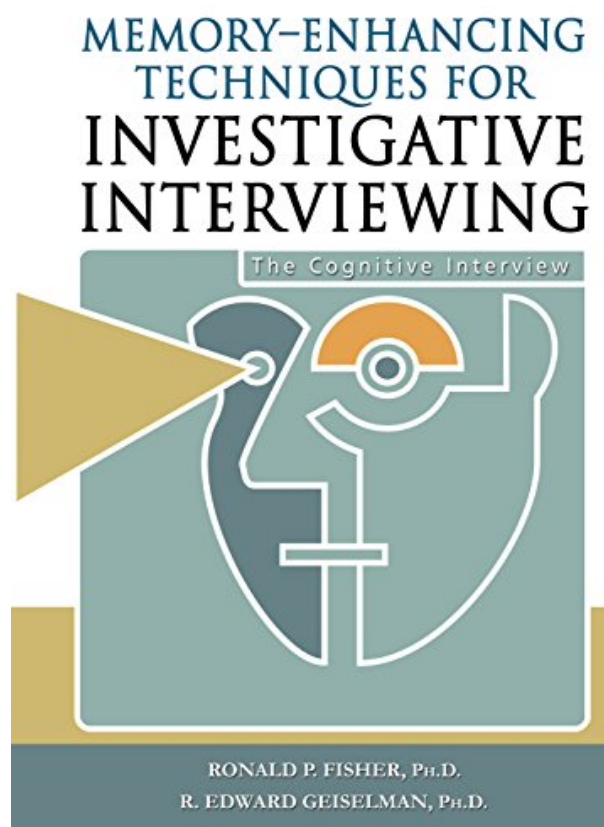


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Despite the obvious importance of eyewitness information in criminal investigation, police receive surprisingly little instruction on how to conduct an effective interview with a cooperative eyewitness. More than half of police departments have no formal training whatsoever for newly appointed investigators. Most texts in police science either completely omit the issue of effective interviewing techniques or provide only superficial coverage. This manual provides guiding principles to effective interviewing, with specific techniques to be used and others to be avoided. There are principles of memory retrieval so that the reader will understand why to employ specific techniques -- for example, when to use open-ended versus direct short-answer questions, effective use of pauses, asking follow-up questions, cues to name and number recall, etc. There is the strategy of interview sequential structure -- that is, what to probe for at the beginning, middle, and end of the interview. Also included are practical exercises and real-world experiences. The book will also be helpful for attorneys in conducting investigative interviews.

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- Dimensions: 9.90" h x .60" w x 7.10" l, 1.10 pounds
- Binding: Paperback
- 232 pages

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0 of 0 people found the following review helpful.

It came highly recommended from a conference that he attended and meets expectations

By Allison Lance

This book was a gift for my husband who is a detective/polygraph examiner. It came highly recommended from a conference that he attended and meets expectations.

9 of 9 people found the following review helpful.

Cognitive Psychology for Detectives

By John M. Ford

This book is the classic reference for applying principles of cognitive psychology to investigative interviewing. It focuses on helping witnesses remember accurately, given how our minds and memories naturally work. It deals less with issues of detecting deception and motivating uncooperative witnesses to tell the truth.

The book's thirteen chapters outline the requirements of investigative interviewing and the basics of human cognition as they build toward the author's model of successful cognitive interviewing. Initial chapters discuss the problems inherent in eyewitness accounts of crimes and the need to structure interviews to obtain

accurate information from even the most cooperative witness. Readers learn the basic dynamics of an interview, how to choose the best setting and how to ask effective questions and overcome barriers that stand in the way of good answers.

Later chapters introduce principles of human cognition and apply them to the demands of interviewing. Lessons learned include techniques for recreating the context of a witnessed event, strategies for probing to get additional detail, and sequencing from open-ended to specific, detail oriented closed-ended questions. A later chapter includes annotated transcripts of two interviews which illustrate and highlight these techniques.

The capstone chapter outlines a training and practice regimen for acquiring the thirteen basic skills of cognitive interviewing. These skills are (from p. 186):

- 1. Establish rapport
- 2. Listen actively
- 3. Tell eyewitnesses to actively generate info (don't wait passively)
- 4. Ask open-ended questions
- 5. Pause before asking follow-up questions
- 6. Don't interrupt
- 7. Explicitly request detailed descriptions
- 8. Encourage eyewitnesses to concentrate intensely
- 9. Encourage eyewitnesses to use imagery
- 10. Recreate the original event's context
- 11. Adopt the eyewitness's perspective
- 12. Ask eyewitness-compatible questions
- 13. Follow the Cognitive Interview sequence

This is an interesting read from the history of interviewing and cognitive psychology. Practitioners looking for a more current evolution of cognitive investigative interviewing may prefer Pauletta Otis's *Educating Information: Interrogation Science and Art*. Also, Fisher and Geiselman's techniques should not be confused with the "cognitive interviewing" approach to improving survey questionnaires described in *Cognitive Interviewing: A Tool for Improving Questionnaire Design* by Gordon Willis.

11 of 13 people found the following review helpful.

Every investigator should be familiar with the CI!

By Barry Cushman

As every investigator knows, well articulated eyewitness statements are essential to any good case. The CI is the most effective and proven non-hypnotic victim/witness interview that I am aware of. This book presents the principles of effective interviewing in a very clear and easy to understand manner. It is not loaded with useless theory, but rather very practical techniques to use as well as those to avoid.

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