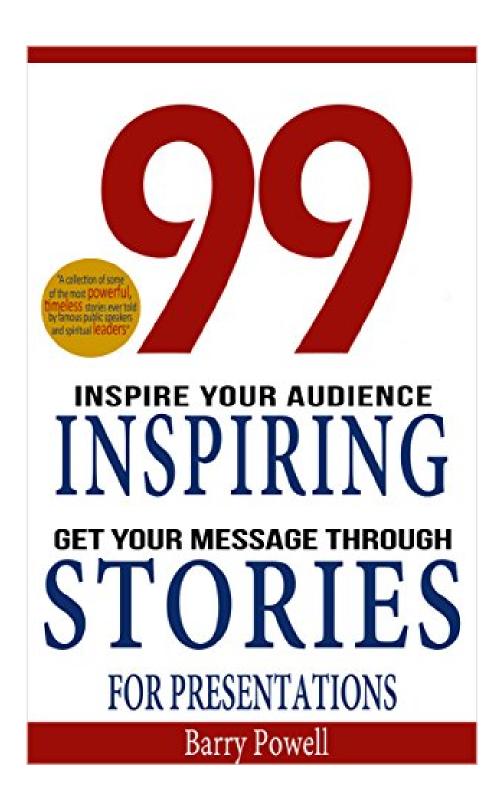


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About the Author

Barry Powell is an entrepreneur, college instructor and a senior executive with more than 19 years of experience in the management of small and medium enterprises (SMEs), as well as in human resources (training and development). He believes that a good leader is a good storyteller and that storytelling is at the heart of every business success.

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After extensive research, Barry Powell has discovered and collected the most popular stories that businessmen and public speakers with strong communication skills, have been using for years to engage their audiences and offer them the best storytelling experiences!

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This is the greatest advice that the most successful public speakers will give you.

Whether your audience is hundreds of business executives in a conference room, your marketing team being briefed by you or just a few peers around you drinking cocktails on a networking event, the key to putting your message through and making an impact is to make your audience care.

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When you just dump information onto your audience, you are not really making an impact on their hearts and minds. But, when you start telling a story, a magic thing happens: They instantly give you their full attention. They start really listening to what you are saying with their hearts and minds. And this is your chance to evoke in them some kind of emotion. Delivering your message with a funny or touching story end is the key to creating emotion and making a lasting impact in their hearts and minds.

What You Will Find in this Book

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- Get your message through effectively

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