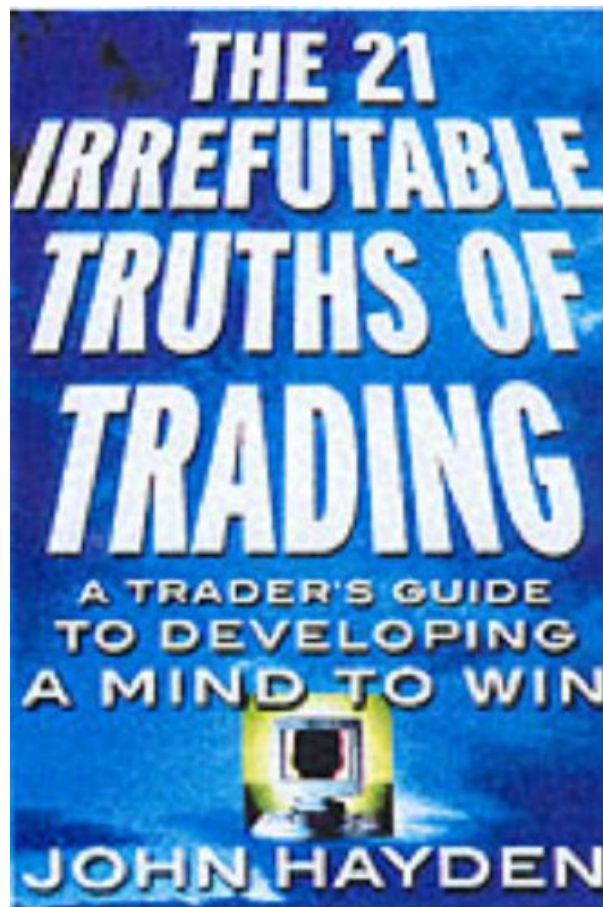
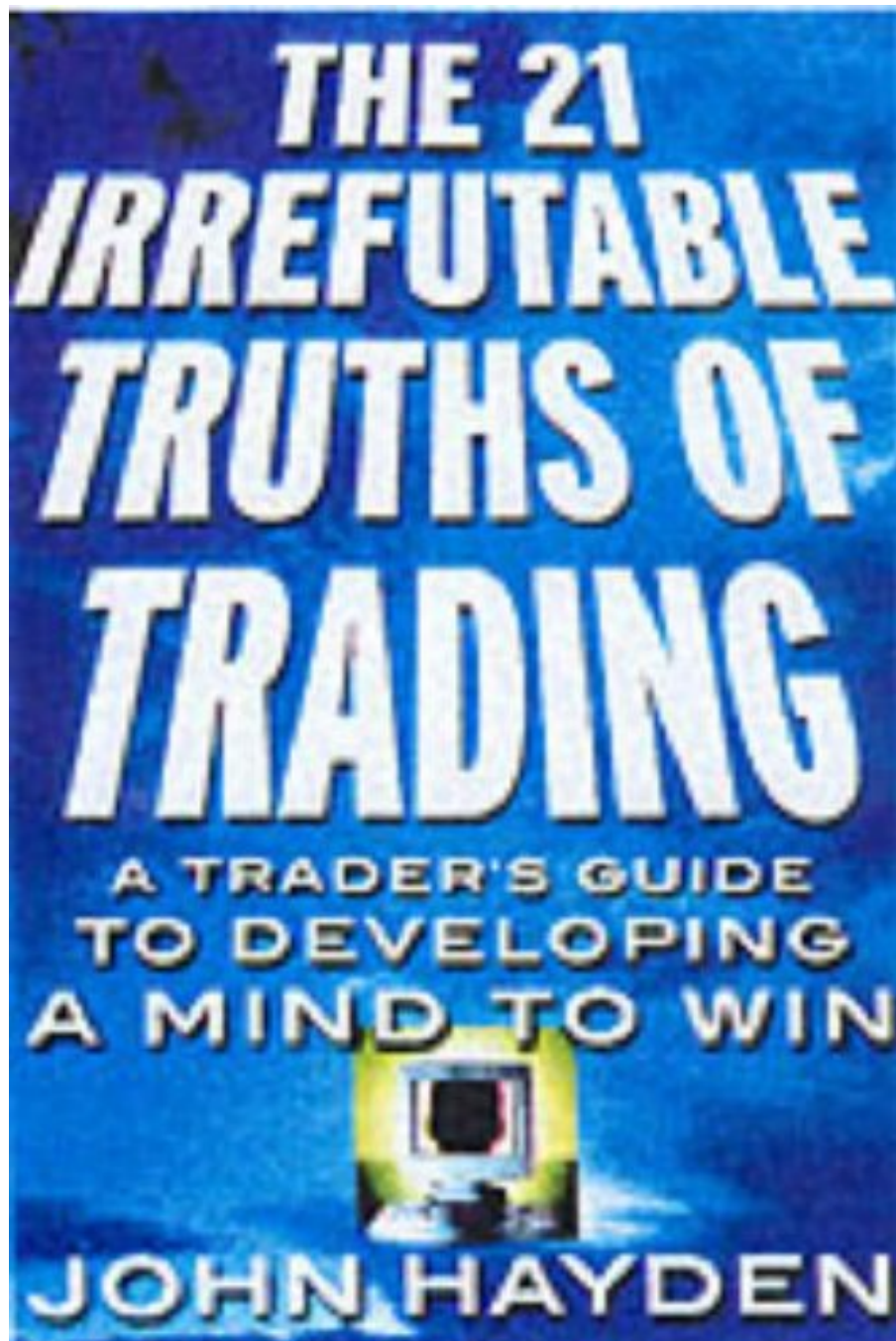


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Before traders can grab an edge in the external market environment, they must first master their internal psychological environment of beliefs, values, virtues, even faults and weaknesses! *The 21 Irrefutable Truths of Trading* reveals the universal techniques and strategies that today's top traders use to control their psychology and emotions in the heat of battle for increased confidence, greater self-understanding, and instantly greater success.

Beyond simply presenting the beliefs and characteristics that are vital to any trader's success ratio, this nonsense book goes on to explain how these traits can be translated into everyday profits. Whether you trade in the stock, commodity, or currency markets, *The 21 Irrefutable Truths of Trading* introduces:

Techniques to develop certainty, intuition, and discipline. Technical analysis and trading methodologies to trade more effectively. Methods to properly align trading with the movement of the market.

Successful trading is today's most exhilarating, demanding, and profitable career not to mention the most difficult to master. Learn to consistently profit from the markets by first understanding and controlling your own strengths and weaknesses - in John Hayden's *The 21 Irrefutable Truths of Trading*.

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Psychology is 80% of the high-stakes trader's game. And within the mind of any successful trader exist surprisingly similar emotions and psychological beliefs. The 21 Irrefutable Truths of Trading introduces these values and beliefs, then explains how traders can and must work to understand and harness these beliefs, and gain the psychological edge necessary to win in today's all-or-nothing trading battlefield. Divided into two parts -- the first focusing on common strengths and weaknesses, the second on ways to enhance the strengths and control the weaknesses while trading -- The 21 Irrefutable Truths of Trading introduces: -- Techniques to develop certainty, intuition, and discipline-- Technical analysis and trading methodologies to trade more effectively-- How to properly align trading with the movement of the market

- Sales Rank: #234014 in Books
- Published on: 2000-05-12
- Original language: English
- Number of items: 1
- Dimensions: 9.25" h x 6.50" w x 1.00" l, 1.10 pounds
- Binding: Hardcover
- 240 pages

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trading wisdom

By Frank W. Summers

Experience plus knowledge plus time equals wisdom. This book cuts to the bone that YOU are responsible for profits or losses, not the market. Gives the professionals money management thinking of first, not losing money vs the novice who only thinks of making money. It cuts through the hype of get-rich-quick techniques and market letters. Clear, logical, unemotional personal psychology, plus money management strategies of risk/reward make this book one of the most valuable for novice or experienced investors. Investment wisdom rarely found. Buy and read this book. The advice is a bargain.

5 of 6 people found the following review helpful.

Packed with Knowledge!

By Rolf Dobelli

Trading offers remarkable rewards and attracts many new entrants every year. Most rookie traders are sure that there is a relatively easy route to the crock of gold at the end of the rainbow. Veteran trader John Hayden, who has traded stocks, gold and U.S. Treasuries since 1976, disabuses his readers of any such notions; there is no way to short-cut the system. The book is divided into two sections: The first offers a sort of trader's self-improvement manual and concentrates on developing the attitudes needed to be a successful trader. As in many books within the personal growth oeuvre, this advice often consists of reiterating the glaringly obvious in condescending fashion. The second half is the more technical, and will be of more interest to the novice or intermediate-level trader, to whom we [...] recommend this book for its original observations and conclusions.

7 of 8 people found the following review helpful.

Great book on the most important element...the self

By Paul Slusher

...as any trader knows, your state of mind is both your best friend and your worst enemy when moving, making and losing money in the market. I was very impressed with his almost "zen-like" perspective on the market.

...this is a solid work for the experienced or the beginner.

As I read it, my trading improved quite a bit. I had a 30% jump in just a few weeks...coincidence? It gave me perspective, as I contemplated this process. Life and the way of success is always more than charts, numbers and a bunch of egos. How you prevent the traps of "chasing" or holding long because you "absolutely know you must be right", he covers this area well. Moreover, it is well written.

I'd give it a 4.5 stars, but cannot...so instead I'll give it a 4 (with that footnote).

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